

# Evolution of Diversity and Cooperation

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The logo for UIMP (Universidad Internacional Menéndez Pelayo), consisting of the letters "UIMP" in a bold, red, serif font, with "Universidad Internacional Menéndez Pelayo" in a smaller, black, sans-serif font below it.

**UIMP**  
Universidad Internacional  
Menéndez Pelayo

The logo for FisyMat, with the letters "FisyMat" in a white, sans-serif font on a red rectangular background.

**FisyMat**



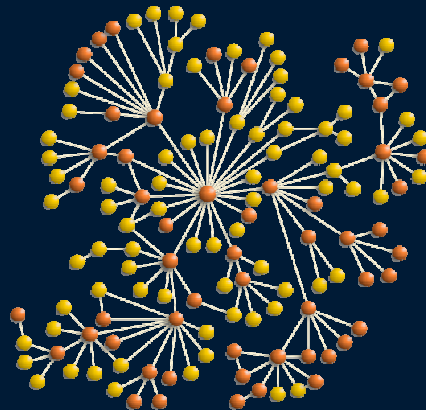
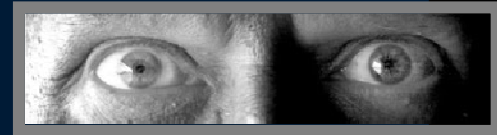
Luis Santaló School, 15<sup>th</sup> of July, 2013

# synopsis

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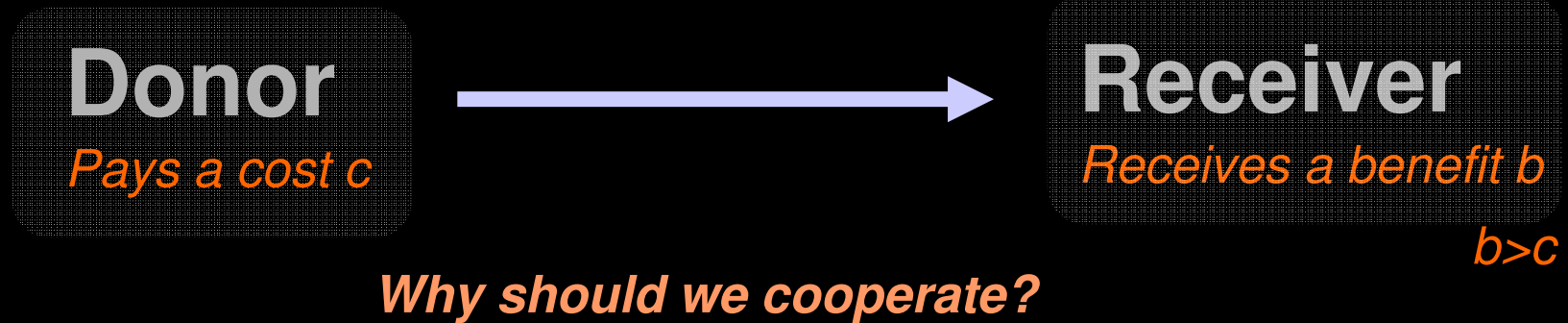
## 1<sup>st</sup> part

- What do I mean by “cooperation”?
- Game theory ⊗ Evolutionary game theory (EGT)
- Classic mechanisms of cooperation
- Other mechanisms of cooperation



# how to quantify cooperation ?

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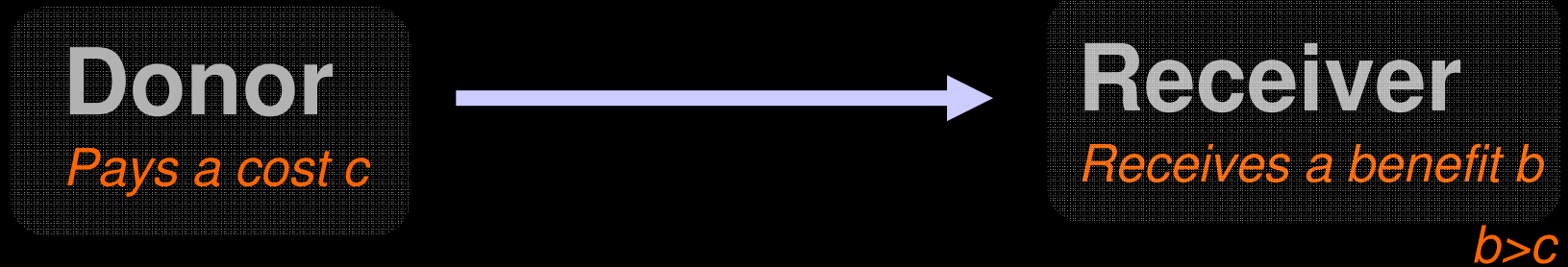


*If natural selection is based on competition, how can it lead to cooperation ?*



# how to quantify cooperation ?

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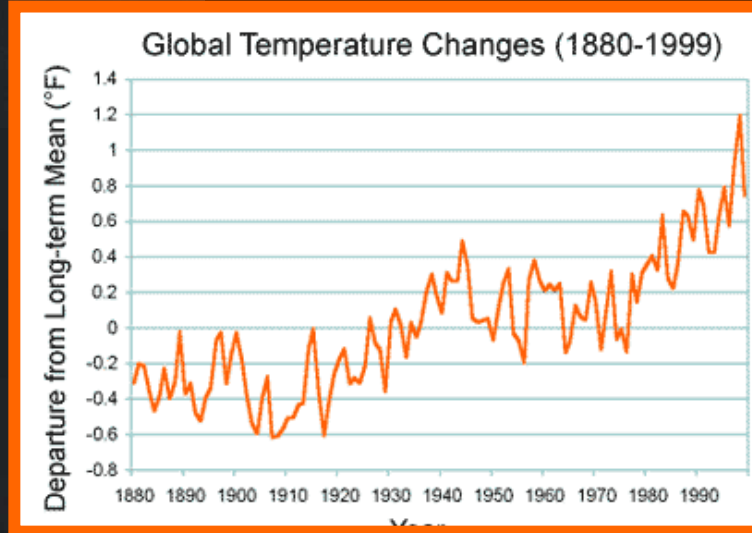
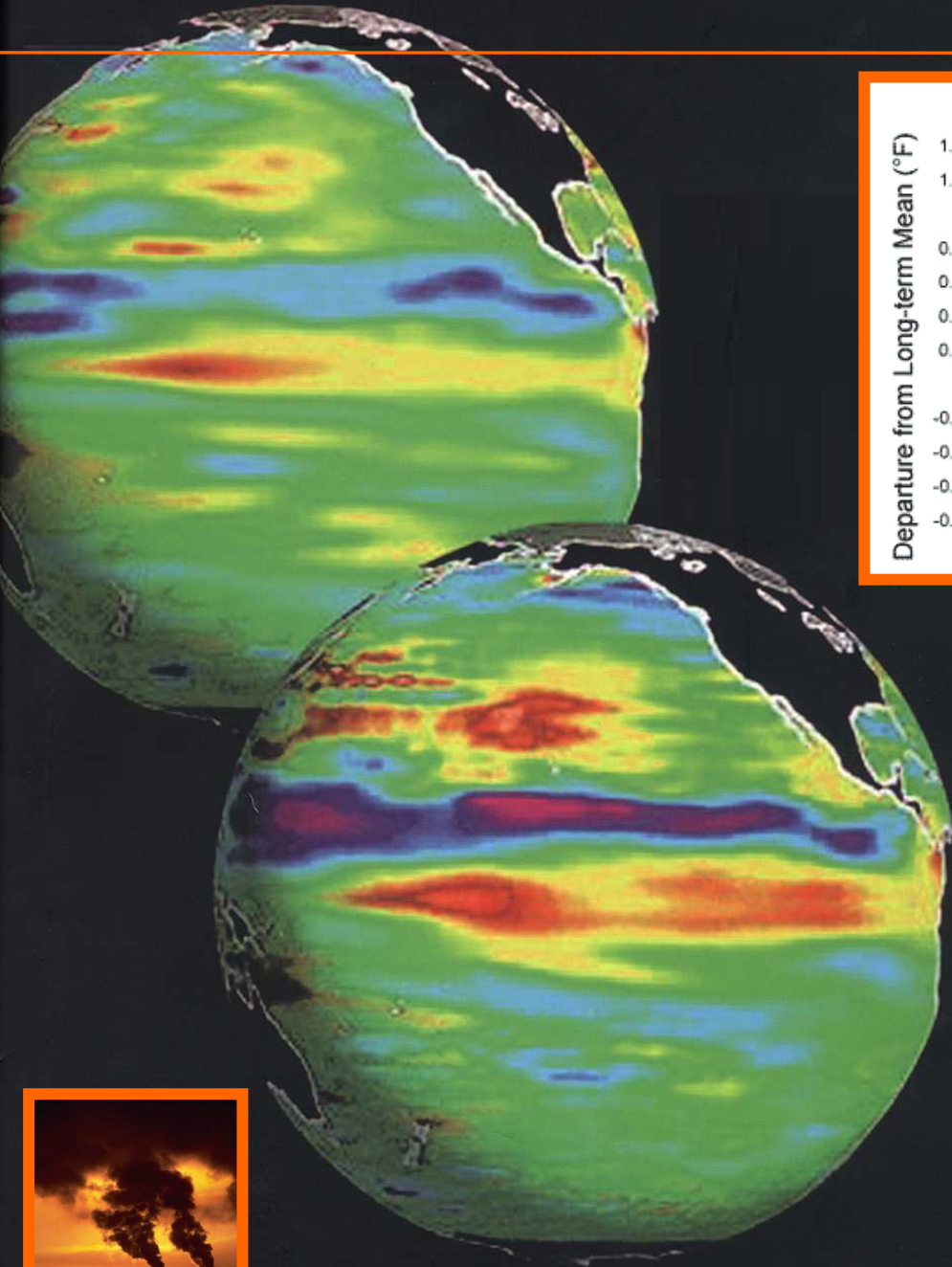
*Social insects, etc.*

*by not reproducing, workers reduce their own reproductive success to help others (the Queen)*





# global warming



*taming the climate requires ...  
cooperation !*



# evolution of complexity

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cooperation is on the basis of some of the *major transitions in evolution*  
emergence of multicellularity

cooperation is essential for the evolution of reproductive entities

genes *cooperate* to form cells  
cells *cooperate* to form multicellular organisms  
individuals *cooperate* to form groups and societies  
human culture is a *cooperative* process.

# Interdisciplinary subject

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understanding *cooperation* remains a *major challenge* to scientists from fields as diverse as *biology, political science, economics, anthropology, history, mathematics, physics, computer science, law, etc.*

*many disciplines... one common language... same math!!*

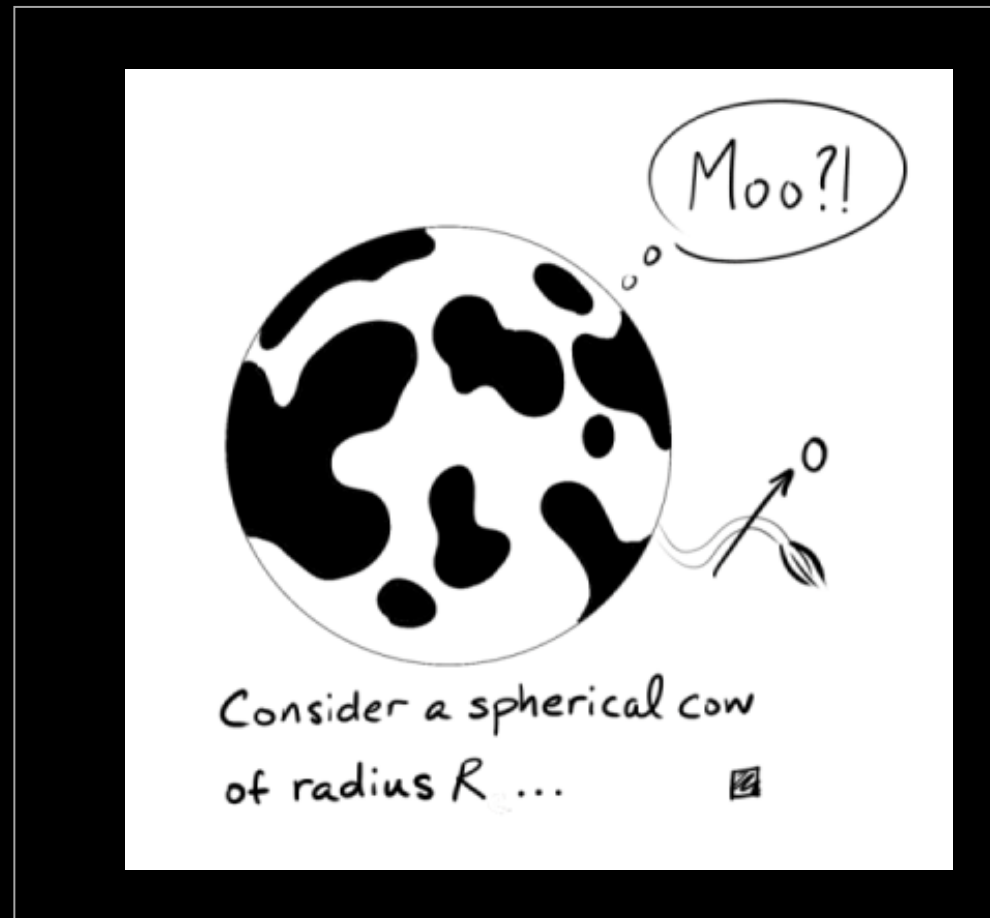
*mathematical framework* : (evolutionary) Game Theory

*metaphors* : prisoner's dilemma, ultimatum game, etc.



**classical game theory &  
2-person dilemmas of cooperation**

# models & simple models



*models should be as simple as possible, but not simpler . . .*

*Albert Einstein*

# prisoner's dilemma & the *cost-benefit* dilemma

**Donor**

**C** : "pays" a cost  $c$

**D** : "pays" nothing

**Receiver**

receives a benefit  $b$

receives nothing

when 2 players interact simultaneously and decide independently

"rational" goal :  
maximize your own payoff !

if your opponent plays **C** :  
you better play **D**.

if your opponent plays **D** :  
you better play **D**.

**BUT:**

**CC** is better than **DD**

your opponent

you

		your opponent	
		<b>C</b>	<b>D</b>
you	<b>C</b>	$b - c$	$-c$
	<b>D</b>	$b$	0

*dilemma* : although **mutual cooperation (CC)** is better than **mutual defection (DD)**, individual "rational choice" leads to **DD**

# symmetric 2-person dilemmas of cooperation

- symmetric 2-player games :
- 2 individuals meet
- each player uses 1 of 2 strategies ( **Cooperate** or **Defect** )
- each possible outcome has an associated payoff (tabulated in the *payoff-matrix*)

**R** : mutual cooperation  
**P** : mutual defection  
**S** : sucker's payoff  
**T** : temptation to defect

your opponent

		C	D
you	C	R	S
	D	T	P

# fear & greed

$P > S \rightarrow$  ( **DD** is better than **CD** )

one may associate **S** with **fear** (of being cheated)

$T > R \rightarrow$  ( **DC** is better than **CC** )

one may associate **T** with **greed** (temptation to cheat)

we can fix  $R=1$  and  $P=0$ , and vary the intensities of greed and fear at will. as a result, we obtain the most popular social dilemmas of cooperation:

	<b>C</b>	<b>D</b>
<b>C</b>	<b>R</b>	<b>S</b>
<b>D</b>	<b>T</b>	<b>P</b>

**SG: snowdrift game**

**greed**                      **fear**

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: **T** > **R** > **S** > **P**

**SH: stag-hunt game**

: **R** > **T** > **P** > **S**

**PD: prisoner's dilemma**

: **T** > **R** > **P** > **S**

# snowdrift game

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$$T > R > S > P$$

they may get out and start shovelling (**cooperate**) or remain in the car (**defect**).

if they both **cooperate**, each gets a benefit  $b$  and shares the cost  $c$  of shovelling; they end up benefitting both  $R = b - \frac{1}{2}c$ .

if only one does the work, then he gets  $S = b - c$ , whereas the defector gets

$T = b$ . If they both remain in the car, they both get  $P = 0$ . As a result . . .

# snowdrift game



**T** > **R** > **S** > **P**

your opponent

**C**

**D**

**C**

$b-c/2$

$b-c$

**D**

$b$

$0$

**cooperate** if the other **defects**

&

**defect** if the other **cooperates**

# stag-hunt dilemma (*ex of* coordination games)

$$R > T > P > S$$

*individual* hunting: does not depend on others... but offers lower benefits.

*collective* hunting: highest benefits.



**defect** (go for hare)

**cooperate** (go for stag = collective hunting)

**cooperate** if the other **cooperates**

&

**defect** if the other **defects**



# 2D space of 2-person dilemmas

SG: snowdrift game

$$T > R > S > P$$

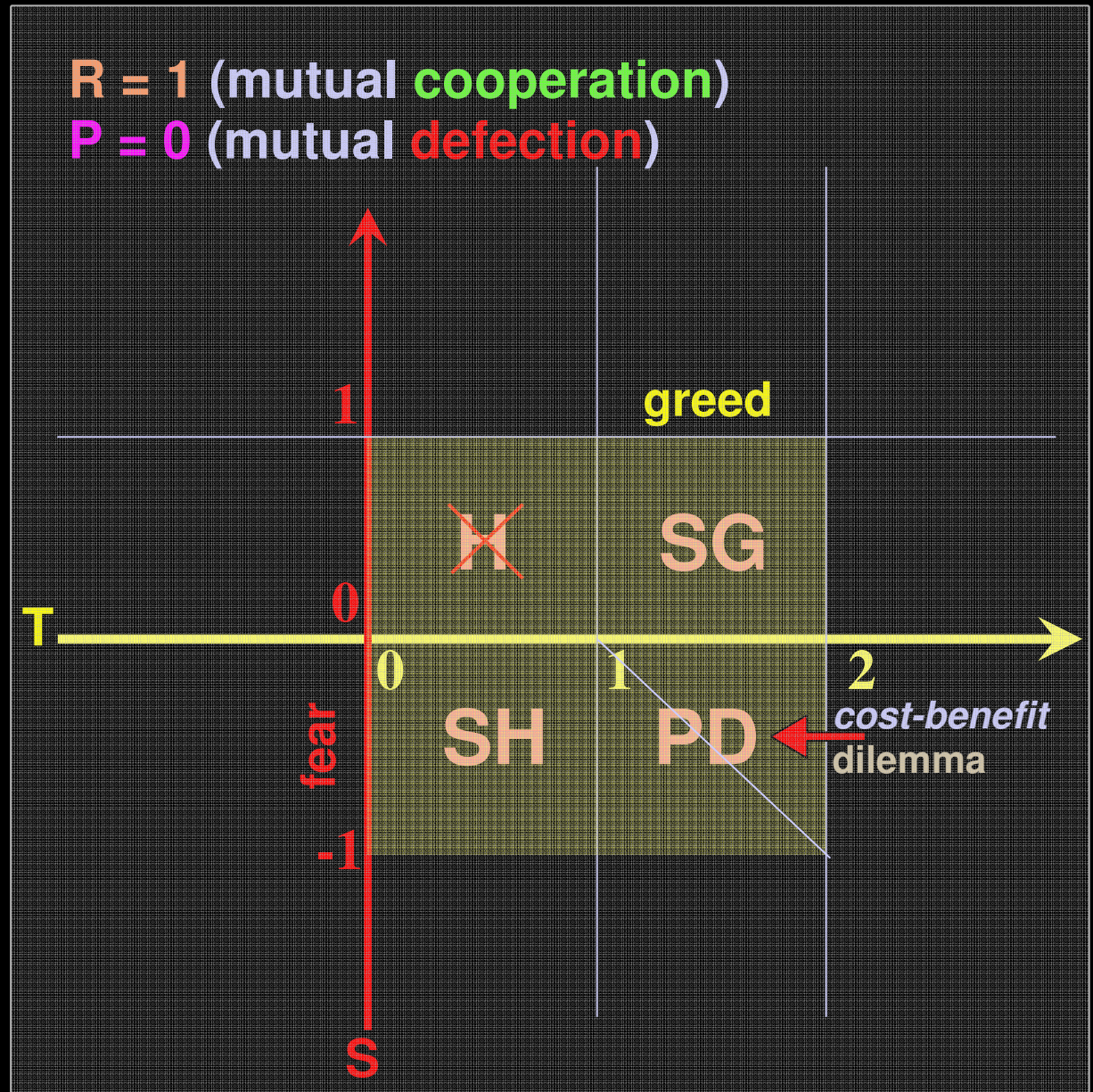
SH: stag-hunt game

$$R > T > P > S$$

PD: prisoner's dilemma

$$T > R > P > S$$

	C	D
C	R	S
D	T	P



# evolutionary game theory

---

payoff  $\Rightarrow$  fitness  $\Rightarrow$  reproductive or social success  
2 individuals  $\Rightarrow$  a population of individuals  
dynamics : composition of the pop will change in time



genetic evolution

individuals with *higher fitness* will have  
*more offspring*

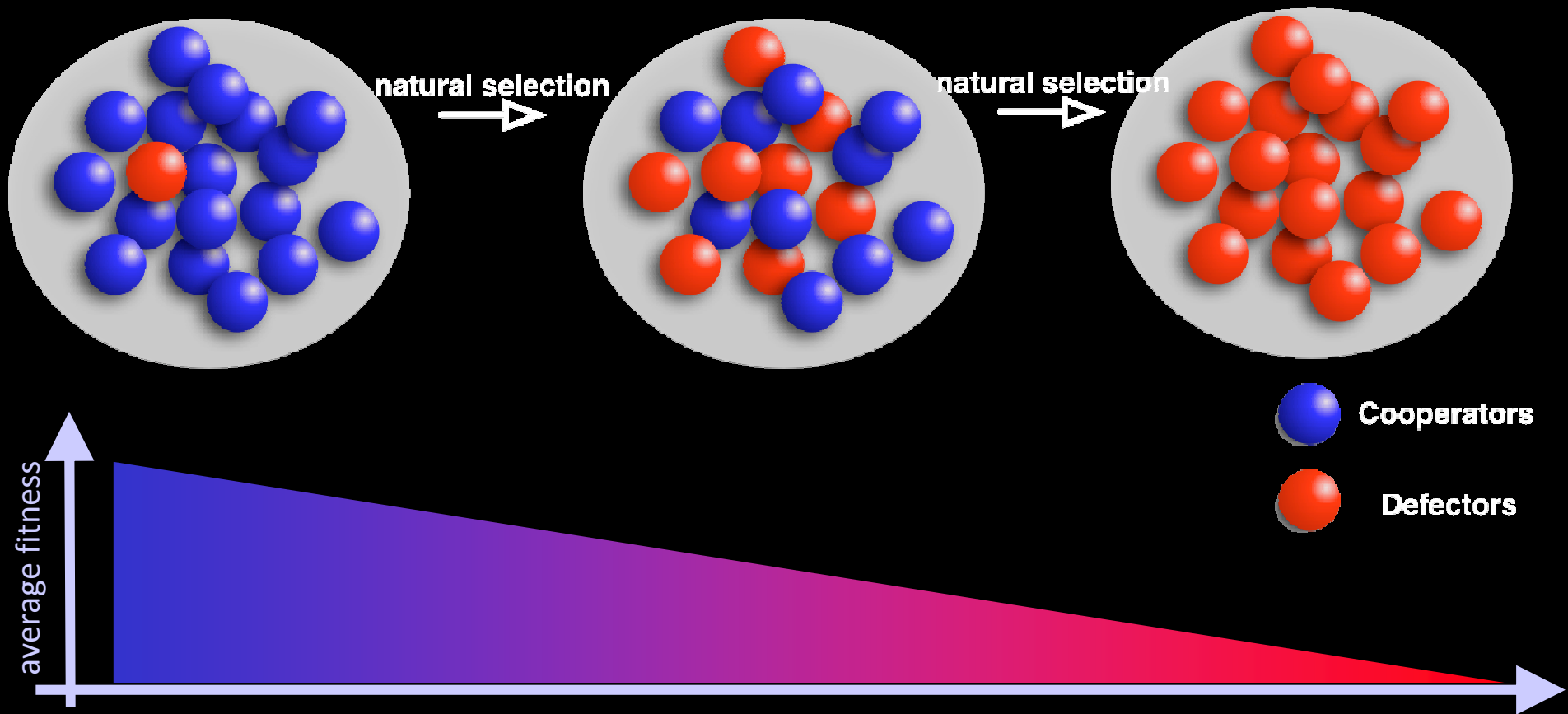


social/cultural evolution

*individual behaviors with higher fitness*  
will be *imitated more often*  
(social learning)

# evolutionary game theory

prisoner's dilemma



natural selection leads to the *demise of cooperators*

# general stability concepts

## game theory

### Nash equilibrium

If a strategy is a Nash equilibrium, and if both players play that strategy, then neither person can deviate from that strategy and increase her payoff

	C	D
C	R	S
D	T	P

C is a NASH equilibrium if  $R \geq T$

D is a NASH equilibrium if  $P \geq S$

C is a NASH equilibrium in H & SH  
D is a NASH equilibrium in SH & PD

## evolutionary game theory

### Evolutionarily Stable Strategy

If a strategy is an ESS, then an infinitesimally small amount of players of the other strategy will never be able to invade (spread over the entire — *infinite* — population)

C is an ESS if  $R > T \vee$   
 $R = T \wedge S > P$

C is an ESS in H & SH  
D is an ESS in SH & PD

# the *math* of (standard) evolutionary game theory

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populations are *infinite*; there is a fraction  $x$  of **Cs** &  $(1-x)$  of **Ds**

populations are *well-mixed* ; everybody is equally likely to interact with everybody else (*mean field* );  
the frequency with which each **C** interacts with a **D** is given by  $(1-x)$  & vice versa; hence ALL **Cs** have the same fitness & also ALL **Ds** have the same fitness

evolution  $\longrightarrow$  *replicator dynamics* :  
strategies' evolution follow the gradient of (natural) selection determined by relative fitness

# replicator equation

remember: populations are *infinite*

$$\begin{cases} \dot{x}_C = x_C (f_C(\vec{x}) - \phi) \\ \dot{x}_D = x_D (f_D(\vec{x}) - \phi) \end{cases}$$

those strategies whose fitness (reproductive success) exceeds the average fitness  $\phi$  of the population will increase in frequency; those that don't will decline.

$$\begin{array}{l} \vec{x} = (x_C, x_D) \\ \phi = x_C f_C + x_D f_D \end{array} \quad \begin{array}{c} C \quad D \\ C \begin{bmatrix} R & S \end{bmatrix} \\ D \begin{bmatrix} T & P \end{bmatrix} \end{array}$$

---

$$f_C(\vec{x}) = x_C R + x_D S$$

$$f_D(\vec{x}) = x_C T + x_D P$$

## replicator equation

$$x_C + x_D = 1 \rightarrow x \equiv x_C \Rightarrow x_D = 1 - x \rightarrow \text{1 equation !}$$

$$\dot{x} = x(1-x) \underbrace{[f_C(x) - f_D(x)]}_{\Delta(x)}$$

(gradient of selection)

## equilibria of the replicator equation

$$x = 0 \vee x = 1 \vee \Delta(x) = 0$$

$$\Delta(x) = (R - T - S + P)x + (S - P)$$

# social dilemmas and the equilibria of the replicator dynamics

$R = 1$  (mutual **cooperation**)

$P = 0$  (mutual **defection**)

$$\frac{S - P}{S + T - R - P}$$

**GREED**

$$\frac{S - P}{S + T - R - P}$$

**S**

**C dominance**

**co-existence**

**T**

**FEAR**

**bi-stability**

**D dominance**

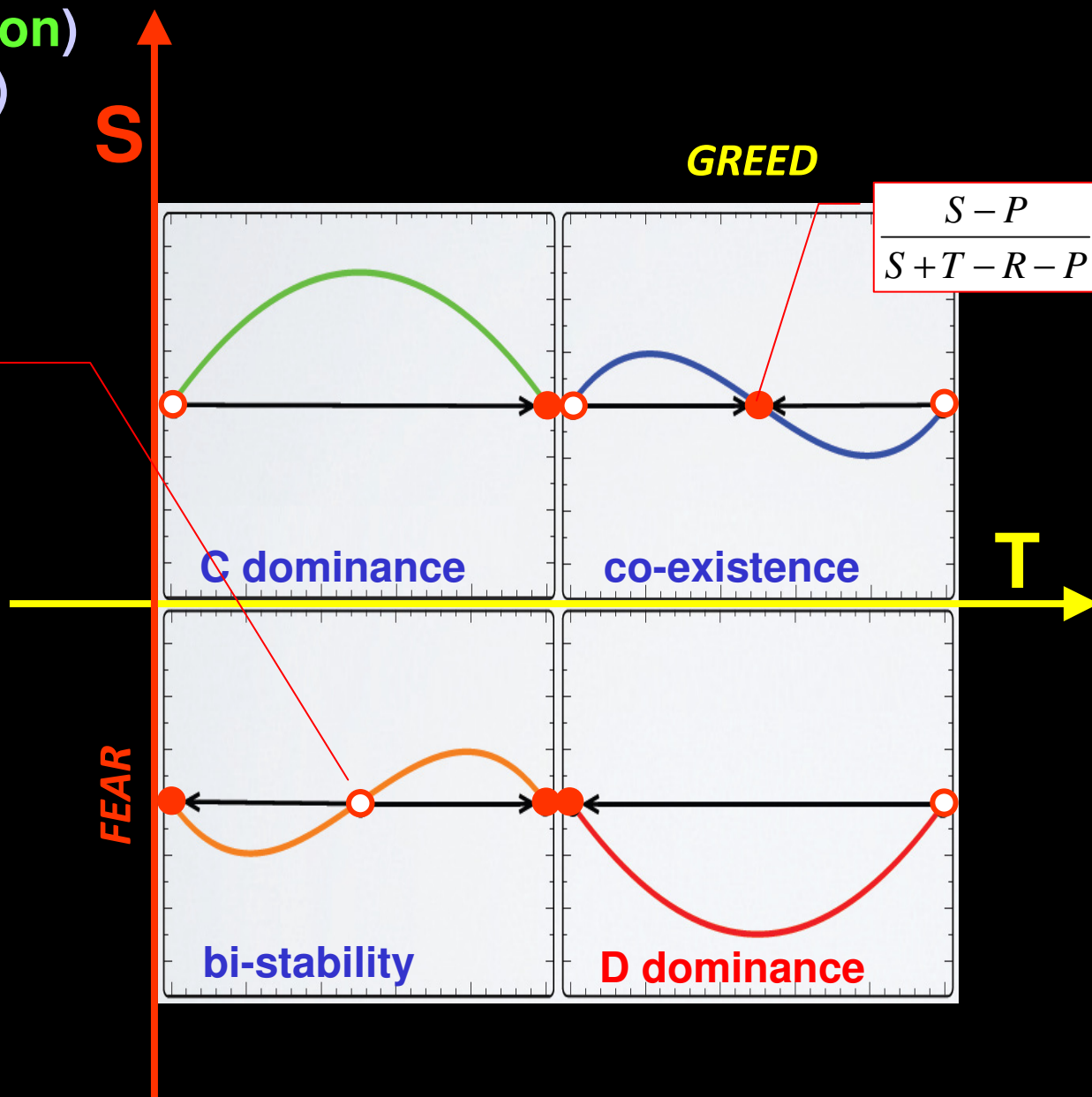
**C** is an  
ESS if

$$R > T \quad \vee$$

$$R = T \wedge S > P$$

**C** is an ESS in **H** & **SH**

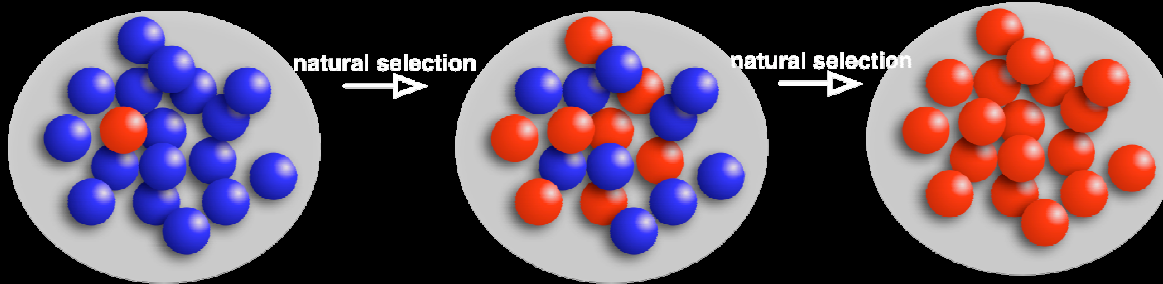
**D** is an ESS in **SH** & **PD**





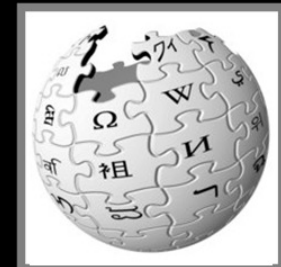
# the paradox of cooperation

the prisoner's dilemma is the most famous metaphor of cooperation, but



natural selection leads to the extinction of cooperation ! However,

**cooperation surrounds us !!!**



**what are we missing here ?!**

# Escaping the paradox of cooperation

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- Kin selection

*all in the family . . .*

 & . . . - Direct reciprocity

*I scratch your back & you scratch mine . . .*

 & . . . - Indirect reciprocity  
& evolution of moral systems

*I scratch your back & someone else scratches mine . . .*

*( reputation & the evolution of the concepts of  
“good” and “evil” )*

# Kin selection

*all in the family . . .*

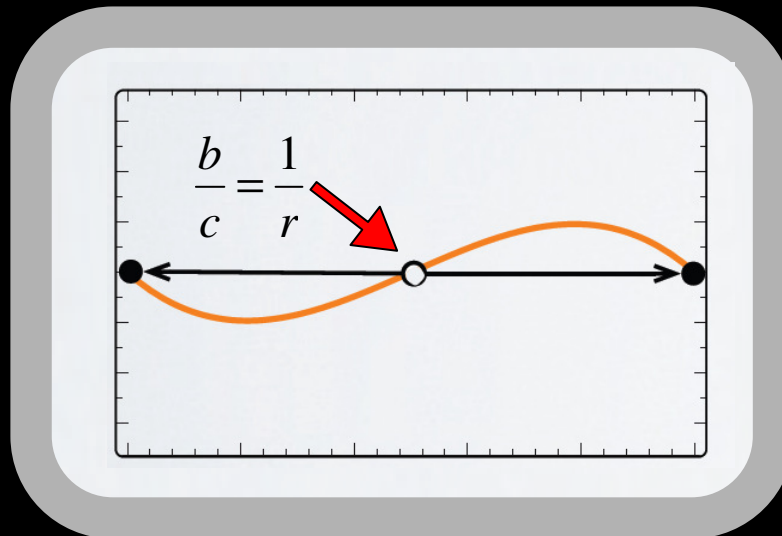
the more individuals *are related*, the more cooperation is feasible. *How ?*

$r$  : (genetic) relatedness between individuals  $\longrightarrow$  *your action means  $r$  to me; hence, I also get  $r$  of what you get;* then

$$\begin{array}{c} C \\ D \end{array} \left[ \begin{array}{cc} C & D \\ (b-c)(1+r) & -c+br \\ b-cr & 0 \end{array} \right] \longrightarrow \text{ESS condition : } \frac{b}{c} > \frac{1}{r}$$

this is the famous *Hamilton's rule of kin-selection*

how does the *gradient of selection* look like ?



*kin selection* transforms a *PD* into a *coordination game*

# Kin selection

*all in the family . . .*



J.B.S Haldane (1892-1964)

“I will jump into the river to save two brothers or eight cousins.”

$$\frac{b}{c} > \frac{1}{r}$$

for instance, *kin selection* explains the behaviour of eusocial insects



# **Direct reciprocity**

*I scratch your back & you scratch mine . . .*

*the same players interact more than once* → *repeated games*  
→ *complex strategies*

*strategy* : specifies *next action* given *previous history*

## simple strategies

**ALLC** → always cooperate (no memory)

**ALLD** → always defect (no memory)

**GRIM** → (1 step memory:

start cooperating and change into permanent defection when your opponent defects for the first time )

**TFT** → tit-for-tat (1 step memory:

start cooperating and repeat the action of your opponent in previous move )

*can direct reciprocity solve the paradox of cooperation ?*

 **Direct reciprocity**

*I scratch your back & you scratch mine . . .*

**folk theorem** : if fully-rational players engage in a finite round repeated **PD**,  
**ALLD** is an **ESS**

proof : backwards induction

experiments show that humans are **NOT** fully rational players

workaround : **tomorrow never dies** . . .

$w$  : probability for the occurrence of another round; then

results remain valid while we circumvent the *folk-theorem*

# Direct reciprocity

*I scratch your back & you scratch mine . . .*

*are there ideal strategies for the repeated PD ?* → Axelrod's tournaments !

**1<sup>st</sup> tournament : 14 players ; winner : *tit-for-tat***

*Anatol RAPOPORT:*

*Start by cooperating, and repeat the strategy of your opponent in the previous move*

**2<sup>nd</sup> tournament : 63 players ; many of the new strategies would have won the 1<sup>st</sup> tournament**

# & ... **Direct reciprocity**

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**2<sup>nd</sup> tournament : 63 players ; many of the new strategies would have won  
the 1<sup>st</sup> tournament**

**winner : *tit-for-tat***

**It's very hard to predict the outcome against an unknown set of strategies!**





# Direct reciprocity

*I scratch your back & you scratch mine . . .*

*public enemy* = ALLD

let's play TFT ⊗ ALLD

assume a probability  $w$  of a next round (of the *benefit-cost* game) :

1 round :

	TFT	ALLD
TFT	$b - c$	$-c$
ALLD	$b$	$0$

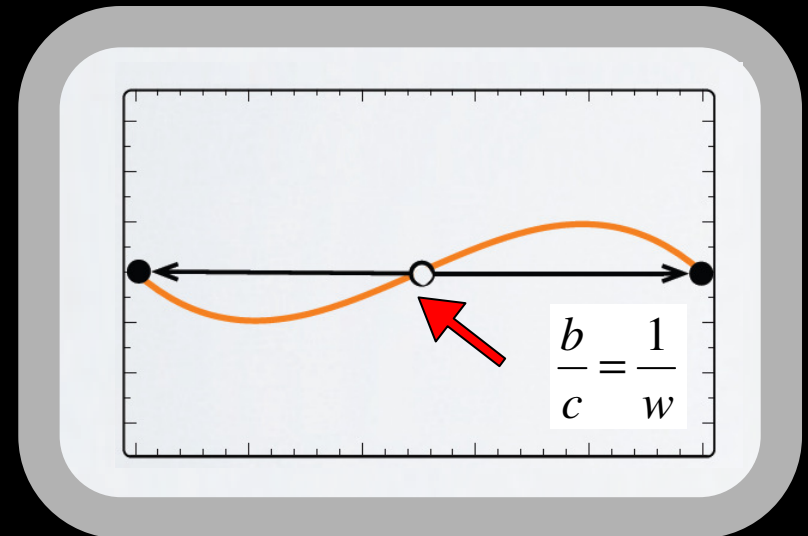
$1/(1-w)$  rounds :

	TFF	ALLD
TFT	$(b - c)/(1 - w)$	$-c$
ALLD	$b$	$0$

ESS condition :  $\frac{b}{c} > \frac{1}{w}$  for a sufficiently large number of rounds, TFT gives cooperation a chance to invade.

how does the *gradient of selection* look like ?

*reciprocity & TFT* transform a repeated PD into a *coordination game*



# & & ... **Direct reciprocity**

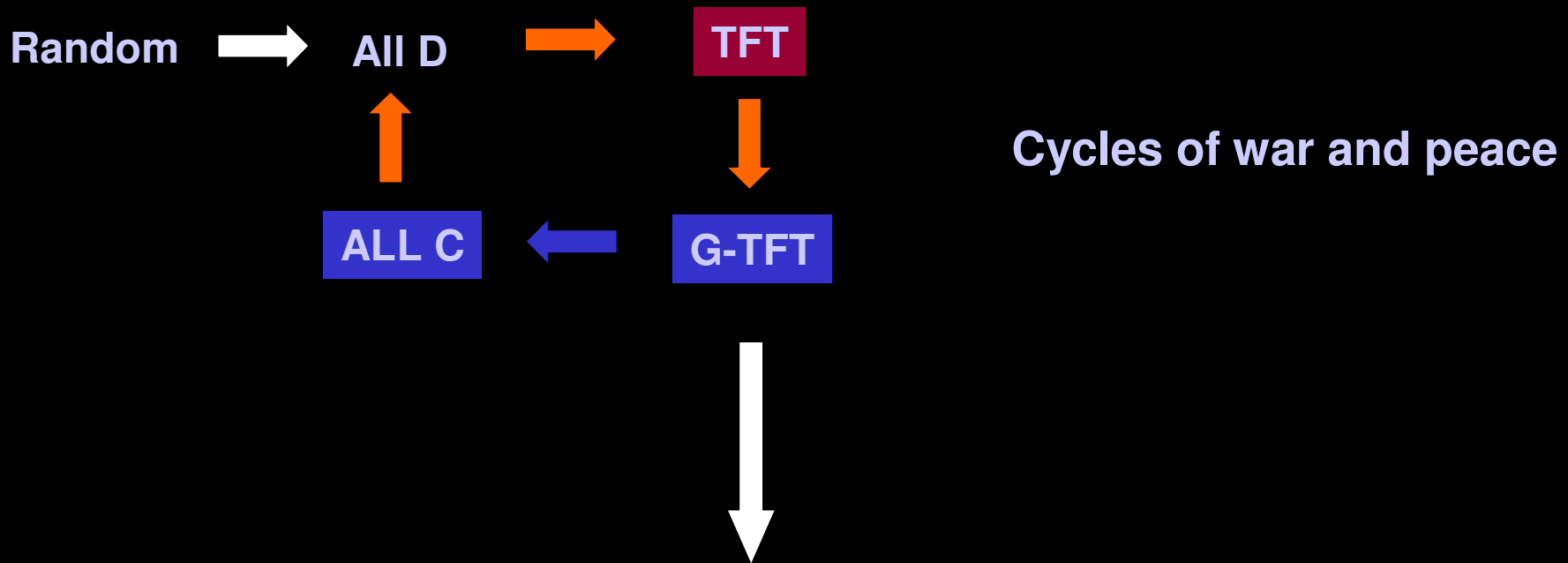
*I scratch your back & you scratch mine . . .*

is *tit-for-tat* the final word ? **NO !**

*tit-for-tat* is **BAD** at correcting errors ( *trembling hand effect . . .* )

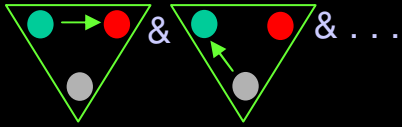
Generous TFT: *Never forget a good move, sometimes forget a bad one*

Let evolution decide:



Cycles of war and peace

**win-stay, lose-shift** : if in the previous move I got  $(b-c)$  or  $(b)$ , I stick to the “winning strategy”; if not, I change to the other strategy.



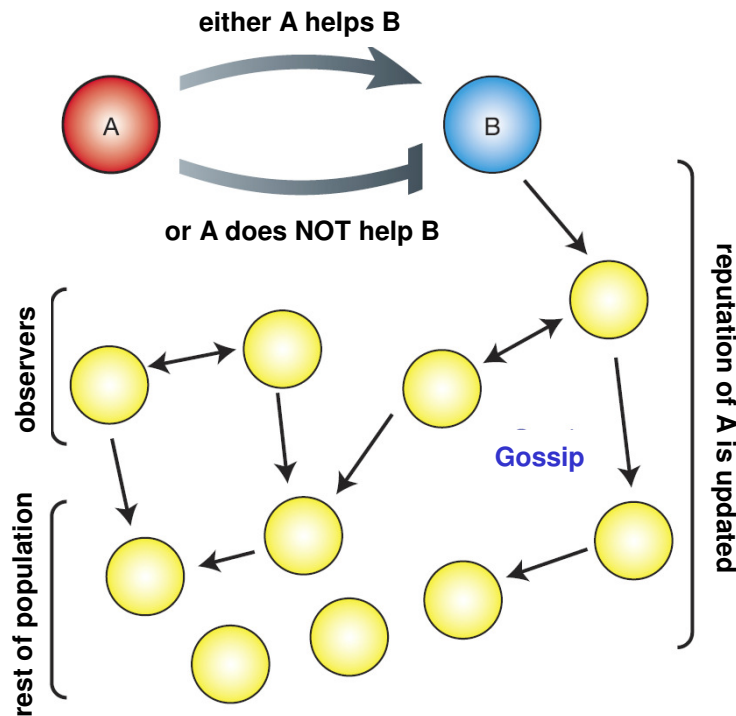
# Indirect reciprocity

*I scratch your back & someone else scratches mine . . .*

I help you and somebody else will help me

*indirect reciprocity* → *reputation building* → *moral judgements* → . . .

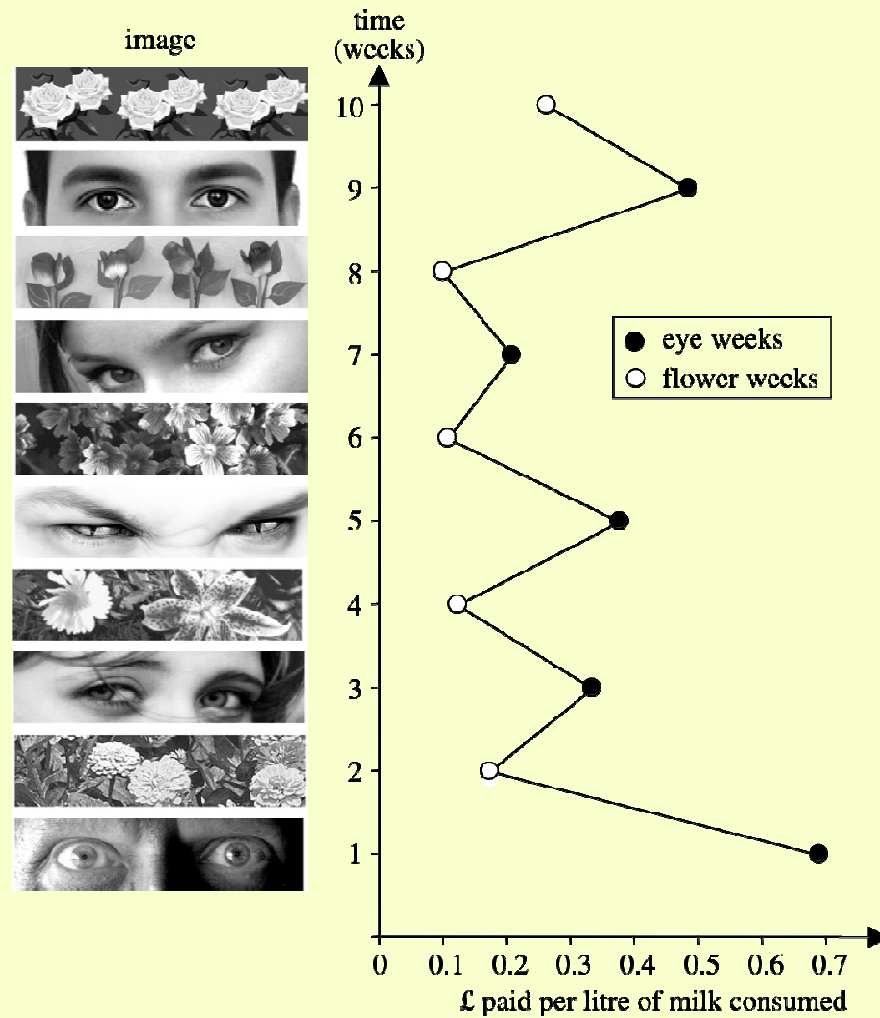
## *building a reputation*



By helping (or not) another individual, a given player may modify its reputation, which may change the predisposition of others to help in the future

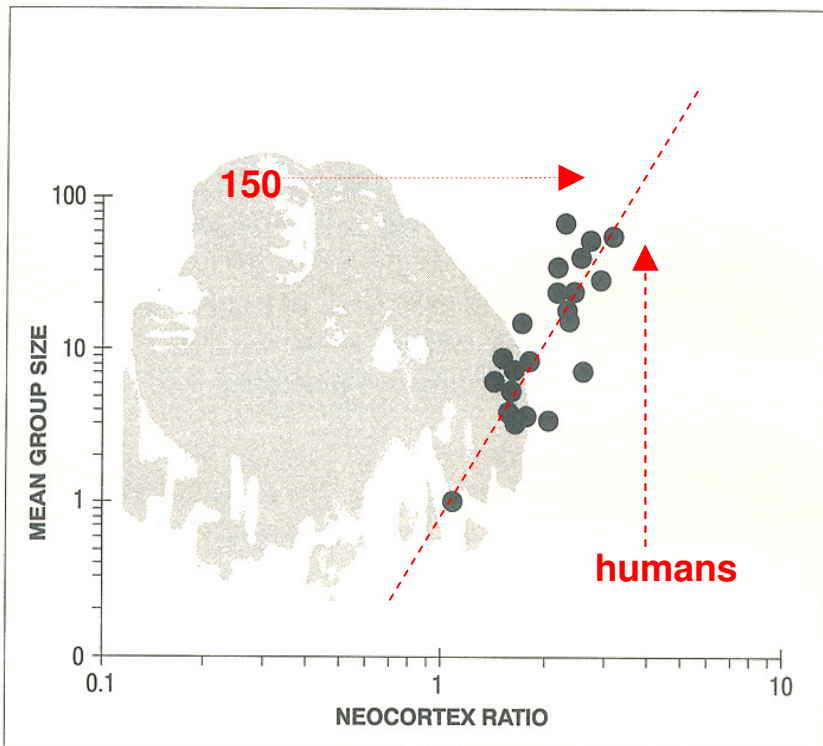
- *trust, gossip, assessment of actions (social norms)*

# the strength of third parties



# managing our image is not easy...

**indirect reciprocity** is the mechanism of cooperation most dependent on **cognition and social control**



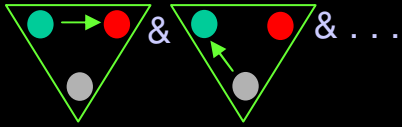
[ R. Dunbar, "Grooming, gossip & the evolution of human language", HUP'02 ]

the large neocortex ratio reflects the larger cognitive capacities of humans compared to other primates;

the estimated group size for humans suggests that **humans would spend all their time grooming each other**; **language & gossip** arise as a **natural replacement** for the role **grooming** plays in other primates ;

***indirect reciprocity presumably provides the mechanism which distinguishes us, humans, from all other living species on Earth.***

[ R. D. Alexander, *The Biology of Moral Systems*, Aldine de Gruyter- 87 ]



# Indirect reciprocity

*I scratch your back & someone else scratches mine . . .*

*simplest possible setting :*

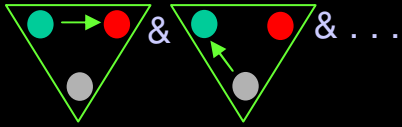
1. world in *black & white* :

- a. people's reputation can be **GOOD** (1) or **BAD** (0)
- b. people can **HELP** (1) or **NOT-HELP** (0) ( **cooperate** or **defect** as usual )  
depending on the reputation of the receiver and their own reputation.

each player needs a 4-bit string to take a decision

and 16 ( $2^4$ ) possible strategies

Donor's reputation	Receiver's reputation	Donor's action
<b>GOOD</b>	<b>GOOD</b>	<b>GIVE/NOT GIVE</b>
<b>GOOD</b>	<b>BAD</b>	<b>GIVE/NOT GIVE</b>
<b>BAD</b>	<b>GOOD</b>	<b>GIVE/NOT GIVE</b>
<b>BAD</b>	<b>BAD</b>	<b>GIVE/NOT GIVE</b>



# Indirect reciprocity

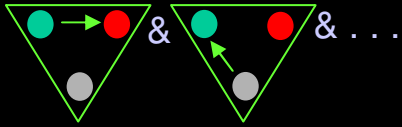
*I scratch your back & someone else scratches mine . . .*

*simplest possible setting :*

1. world in *black & white* :

- a. people's reputation can be **GOOD (1)** or **BAD (0)**
- b. people can **HELP (1)** or **NOT-HELP (0)** ( **cooperate** or **defect** as usual )  
depending on the reputation of the receiver and their own reputation.

- c. gossip is error-free ; each action is witnessed by one observer &  
all others acquire the same information
- d. interactions are not repeated ( eliminate direct reciprocity effects )
- e. population lives under one *social norm* which defines the reputation  
of one acting individual

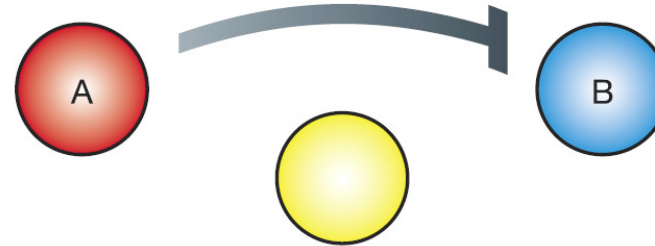


# Indirect reciprocity

*I scratch your back & someone else scratches mine . . .*

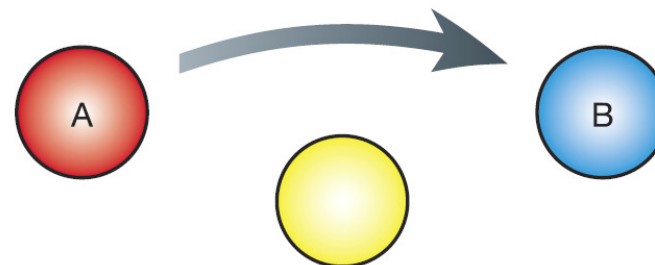
How to define a *social norm*?

A does NOT help B



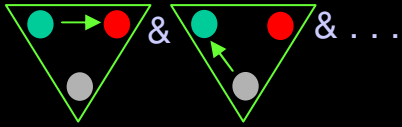
should the reputation of A *decrease* ?

A helps B



should the reputation of A *increase* ?

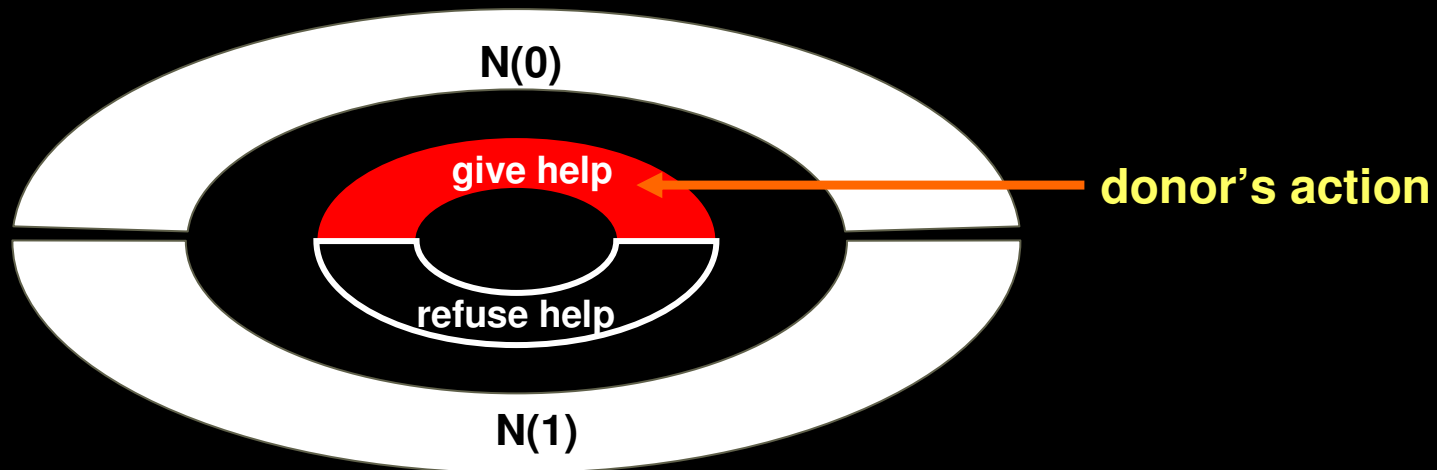




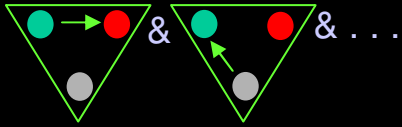
# Indirect reciprocity

*I scratch your back & someone else scratches mine . . .*

The simplest assessment rule... 1<sup>st</sup> order norm



2<sup>2</sup> possible norms



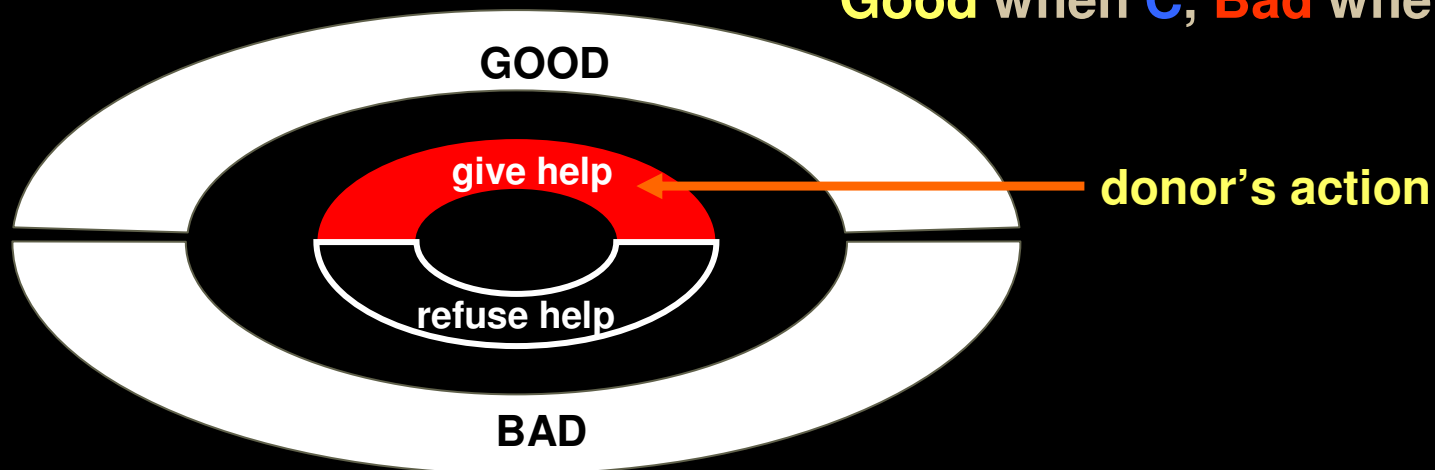
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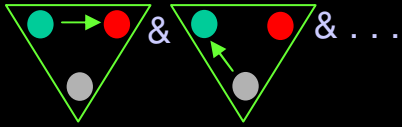
only one makes sense (*image scoring*):

**Good** when **C**, **Bad** when **D**



Does it promote cooperation? *not really !! in particular*

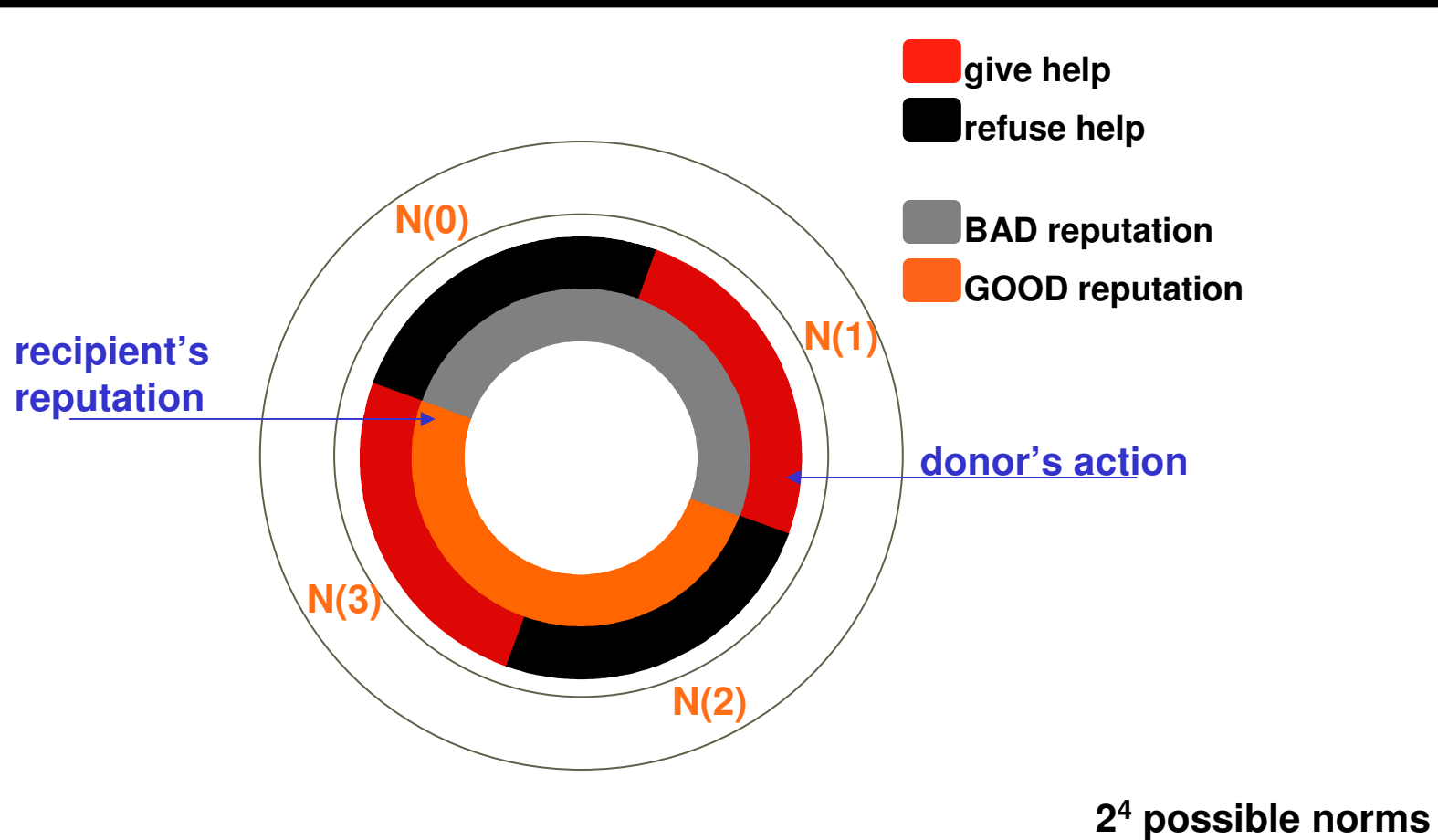
*If defection brings a BAD reputation, why should you defect against bad players... Defection is never justifiable !!*

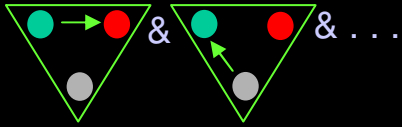


# Indirect reciprocity

*I scratch your back & someone else scratches mine . . .*

## 2<sup>nd</sup> order norms: adding the recipient's reputation

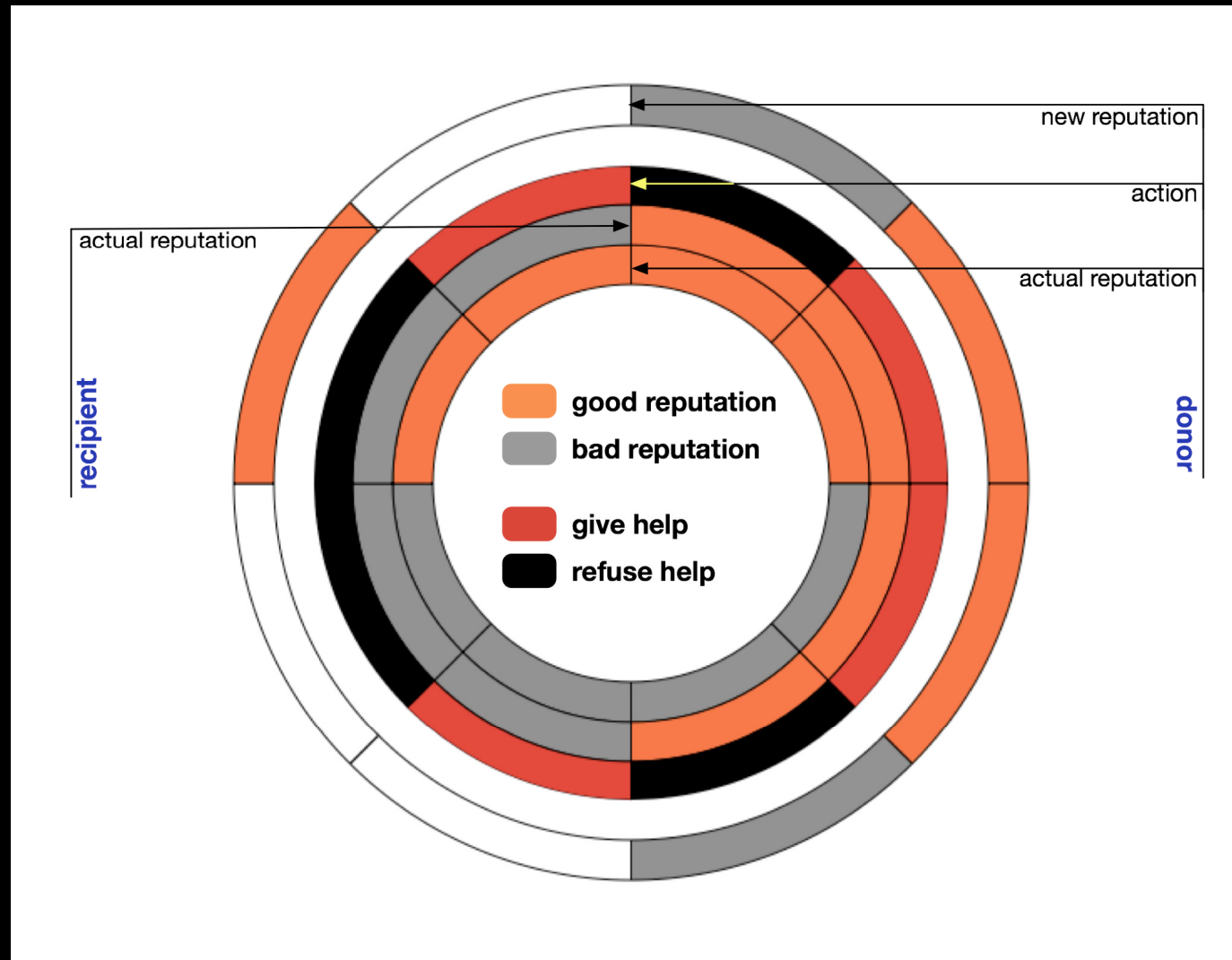


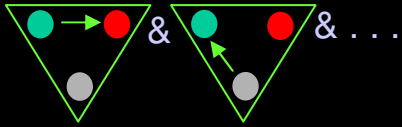


# Indirect reciprocity

*I scratch your back & someone else scratches mine . . .*

**3<sup>rd</sup> order norms:** adding the past -> reputation of the donor





# Indirect reciprocity

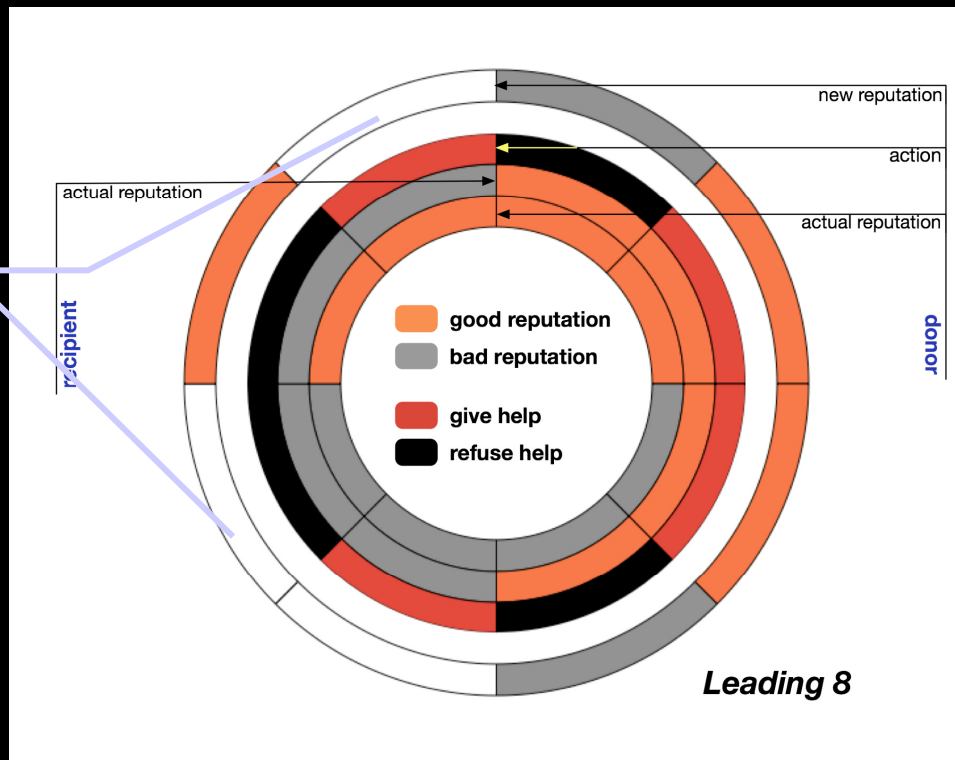
*I scratch your back & someone else scratches mine . . .*

*approximate analytic study :*

*There are only 8 norms which turn cooperation into a ESS – **the leading eight***

[ H. Ohtsuki & Y. Iwasa, *JTB* 231 (2004) 107 ]

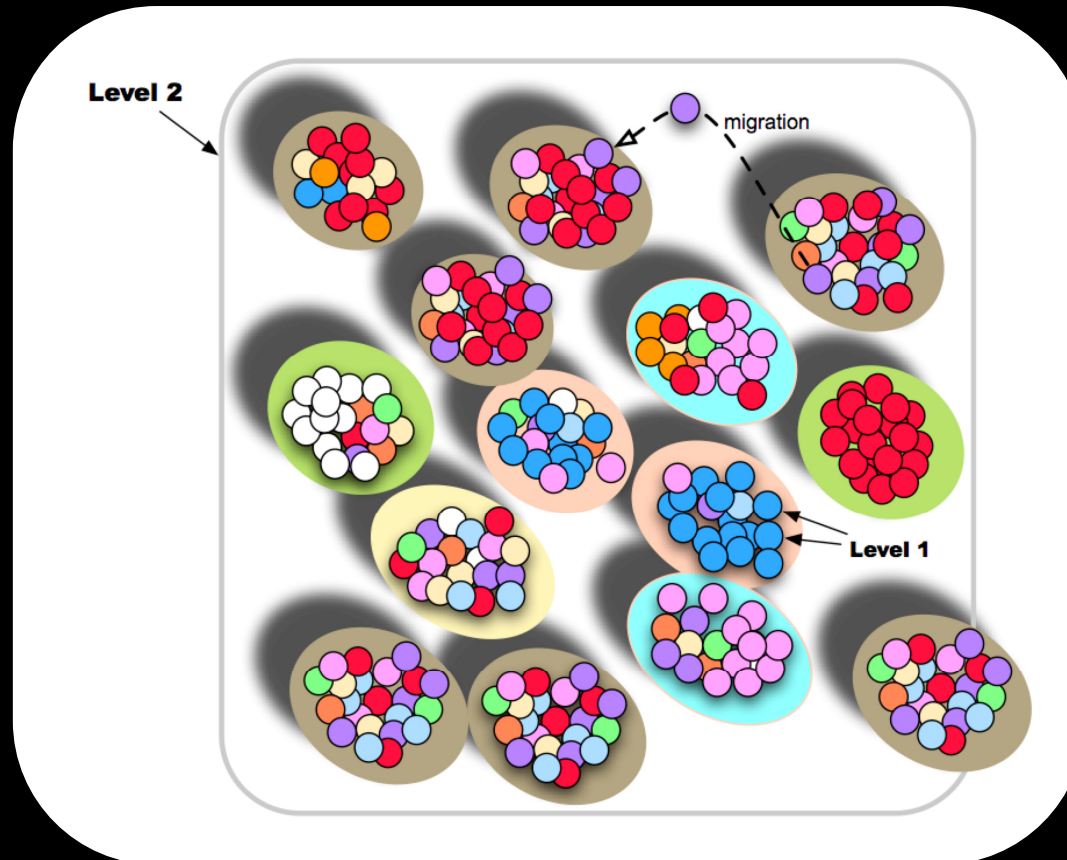
**wild cards**



*one norm at a time; leading eight are ESS only when coupled to a specific strategy*

*what happens if **norms compete**, individuals have different strategies and **errors occur** ?*

# evolution of social norms



*one tribe, one norm ;  
each individual, a different strategy;  
strategies evolve in a tribe under a single norm  
individual fitness is the payoff of a cooperation game in each tribe;  
tribes compete with each other; competition modeled by different games;  
the norm of the losing tribe changes towards the norm of the winning tribe;*

# evolution of social norms

no analytical solution → numerical simulations

$$\frac{\partial}{\partial \theta} \mathbb{M}T(\xi) = \frac{\partial}{\partial \theta} \int_{\mathbb{R}_+} T(x) f(x, \theta) dx = \int_{\mathbb{R}_+} \frac{\partial}{\partial \theta} T(x) f(x, \theta) dx$$
$$\frac{\partial}{\partial a} \ln f_{a, \sigma^2}(\xi_1) = \frac{(\xi_1 - a)}{\sigma^2} f_{a, \sigma^2}(\xi_1) = \frac{1}{\sqrt{2\pi\sigma^2}} \exp\left\{-\frac{(\xi_1 - a)^2}{2\sigma^2}\right\}$$
$$\int_{\mathbb{R}_+} T(x) \cdot \frac{\partial}{\partial \theta} f(x, \theta) dx = \mathbb{M}\left(T(\xi) \cdot \frac{\partial}{\partial \theta} \ln L(\xi, \theta)\right) = \int_{\mathbb{R}_+} T(x) \cdot \left(\frac{\partial}{\partial \theta} \ln L(x, \theta)\right) \cdot f(x, \theta) dx = \int_{\mathbb{R}_+} T(x) \cdot \left(\frac{\partial}{\partial \theta} \frac{f(x, \theta)}{f(x, \theta)}\right) dx$$
$$\frac{\partial}{\partial \theta} \mathbb{M}T(\xi) = \frac{\partial}{\partial \theta} \int_{\mathbb{R}_+} T(x) f(x, \theta) dx = \int_{\mathbb{R}_+} \frac{\partial}{\partial \theta} T(x) f(x, \theta) dx$$
$$1 \quad \exp\left\{-\frac{(\xi_1 - a)^2}{2\sigma^2}\right\} \frac{\partial}{\partial a} \ln f_{a, \sigma^2}(\xi_1)$$

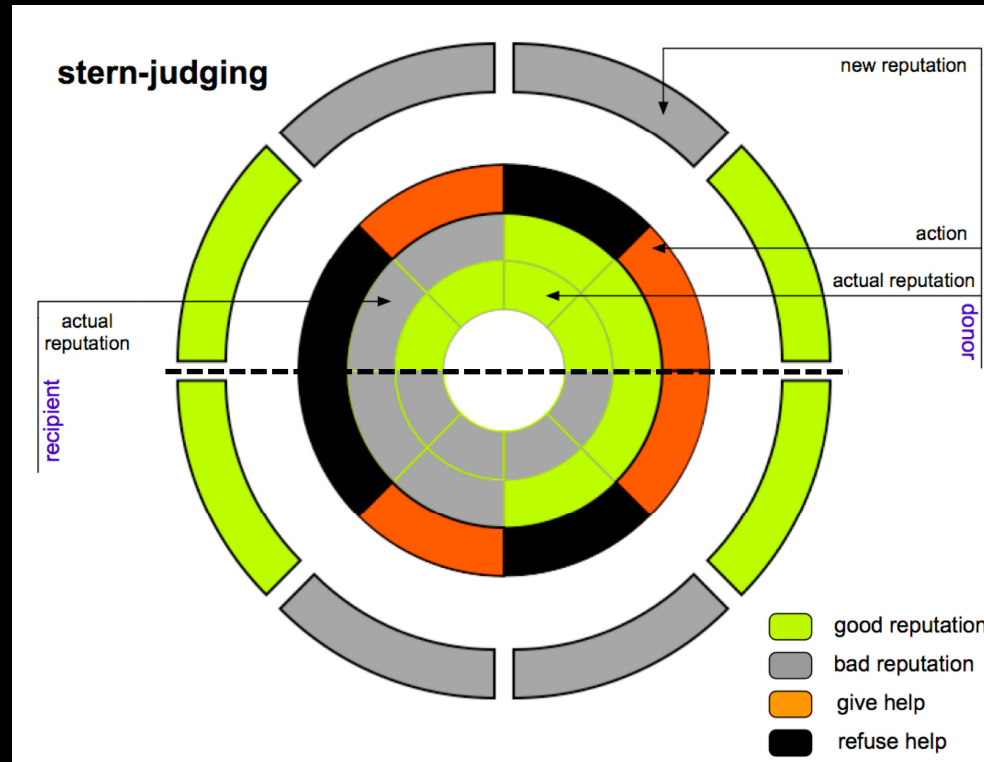


we include mutations at the level of strategies and when norms are adopted by the tribes that loose the “war”; we also include a small amount of migration among tribes.

# evolution of social norms

## Stern-Judging

**a single norm emerges as the most evolutionary successful**



### **stern-judging :**

emerges **independently of the type of conflict** between tribes

is part of the **leading-eight** norms

is the **simplest** of the **leading-eight** norms : **2<sup>nd</sup> order norm** :

all that matters is the **action of the donor** & the **reputation of the recipient**



# evolution of social norms

*Stern-Judging*

a simple and successful norm → *Stern-Judging*

*Help the good and refuse help to the bad ; otherwise you will be punished*

- 1) **Maintenance of cooperation.** a GOOD guy who gives to a GOOD is seen as GOOD. Any refusal to help a GOOD player is seen as BAD.
- 2) **Justified & implacable Punishment.** A GOOD guy HAS to defect against BAD guys, otherwise he will be seen as BAD.
- 3) **Apologies.** *single move is enough to reach the worst but also the best standard*
- 4) **never being morally dubious...** In each case there's a single move that leads to GOOD

# evolution of social norms

*Stern-Judging forgets the past...*

The simplicity of stern-judging (2<sup>nd</sup> order) correlates nicely with real reputation-based systems...



## *e-trade :*

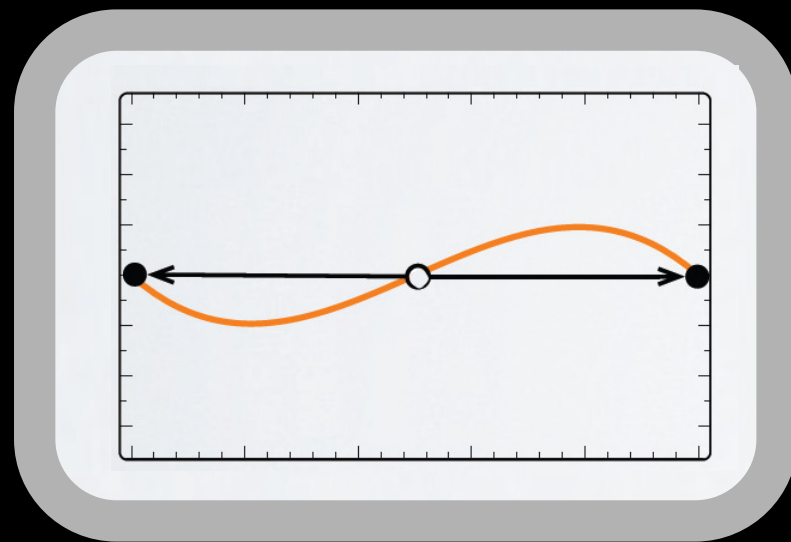
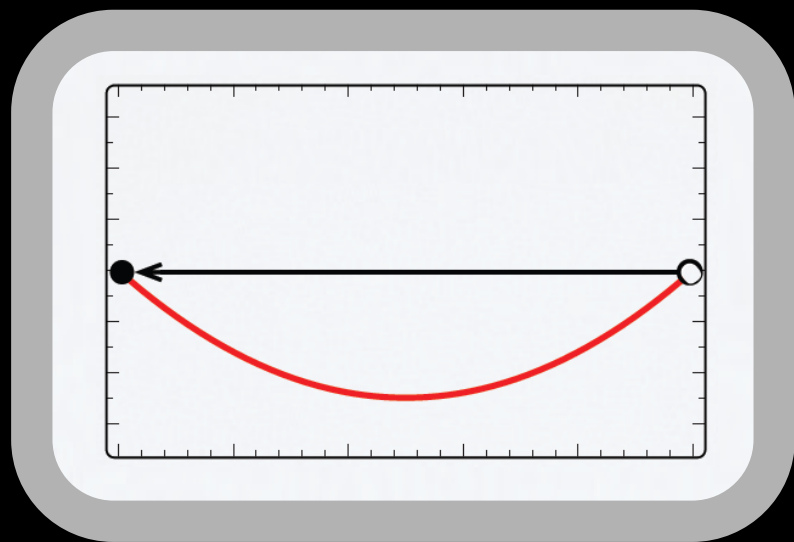
- relies on reputation-based mechanisms of cooperation;
- exhibits *high levels of cooperation*;
- dominated by anonymous one-shot interactions between individuals loosely connected and geographically dispersed;
- reputation in e-trade is introduced via a feedback mechanism which
- announces rating of sellers;
- it has been found that publicizing a detailed account of the seller's (the donor) feedback history does not improve cooperation, as compared to publicizing only the seller's most recent rating;

*kin, reciprocity, memory, reputations, moral systems,  
punishments, gossip, etc.*

help solving the paradox of cooperation

how ?

*so far, in all mechanisms studied*



are we missing other mechanisms ?

yes →

# Evolution of Diversity and Cooperation

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The logo for UIMP (Universidad Internacional Menéndez Pelayo), consisting of the letters "UIMP" in a bold, red, serif font, with the full name "Universidad Internacional Menéndez Pelayo" in a smaller, black, sans-serif font below it.

**UIMP**  
Universidad Internacional  
Menéndez Pelayo

The logo for Fis y Mat, with the text "Fis y Mat" in a white, sans-serif font on a red rectangular background.

**Fis y Mat**



Luis Santaló School, 18<sup>th</sup> of July, 2013